



TURN-KEY DEVELOPMENT SERVICES | CONSTRUCTION MANAGEMENT | DESIGN & PURCHASING

# a·cu·men

/ə kyōōmən akyəməən/

## **noun**

the ability to make good judgements and quick decisions, typically in a particular domain. common sense, understanding, wisdom.

## **company:**

verifiable record of excellence in planning, designing, and building large and medium scale development projects throughout the united states. hospitality experts, go-to resource, one-stop-development-shop.

**Acumen Development Partners** is a national provider of turn-key real estate development services with extensive expertise in upscale and mid-scale hospitality.

Acumen has an extensive, proven track record of exceeding project objectives throughout the United States. Combined, the partners of Acumen have a breadth of experience spanning a variety of asset types. By the numbers, the company's principals have under their belt:

- 26,800 Hotel Guestrooms Built or Renovated
- 1.6 Million SF of Meeting Space Built or Renovated
- 2,000 Condominium Units Built
- 180+ Projects across 82+ cities
- About 3 Billion Dollars in managed development

With Acumen, each part of the development process is managed with a 360-persepctive, viewing all aspects of the project from a long-range context and troubleshooting forecasted outcomes before they affect the bottom dollar. In any development project, time is money, and every decision is weighed not only in terms of its initial cost, but that of the time-impact associated with the directive.

By working with Acumen, your project will gain the ability to effectively and efficiently manage every part of the development process, from feasibility to closeout, with an unparalleled level of understanding, wisdom, technical expertise, and common sense.

Take the learning curve out of the equation or simply gain peace of mind that the best in the business are in your corner.



Market Analysis

Feasability Assessment

**Due Diligence Survey**

Franchise Coordination

Fincancial Services

**Design Management**

Cost Forecasting

Permitting Management

**Construction Management**

FF&E Procurment

Utility Negotiations

Technology Systems

Energy Management

MEP Coordination

**Punch & Turnover**







## A SUPERIOR PRODUCT WITH ACUMEN

### ELEGANT DESIGN

#### WITH A COMMON SENSE APPROACH

Working closely with our network of top-tier design firms, Acumen presents options for designers that understand not only the brand, but the marketplace of the asset.

Once a designer is selected, Acumen provides design management that ensures the design makes sense both financially and in terms of the market.

From large-scale luxury, to full service, to select service- Acumen has familiarity with each brand's unique standards and has contacts at the brand itself. Our forte is custom design in challenging footprints.

### CONSTRUCTION KNOW-HOW

#### TO BETTER COORDINATE COMPLEXITIES

Whether coordinating the interpretation of a geo-technical report with the structural engineer, devising creative and brand compliant ways to value engineer electrical distribution, assist the interior designer with furniture layout, or providing the contact information of a go-to resource for stone slabs- it's all in a day's work with Acumen.

To be successful at managing design in terms of construction, your project management firms needs to be able to think quickly on their feet, with knowledge of all areas of the development process. This, and more, is what you get with Acumen.

### WORKING IN OPEN FACILITIES

#### THE MAGIC STAYS BEHIND THE SCENES

Most hospitality renovations occur in open hotels. As such, Acumen is no stranger to staying both out of sight and efficient while also managing crews to uphold a high standard of excellence.

In any open facility, appearance and conduct are key – which is why we require our crews to wear identifying shirts/badges, protective gear per OSHA standards, and maintain the utmost respect for hotel staff and guests. Acumen understands the standard work hours of the industry and we work with each property to set the level of expectation upfront.

### LONG RANGE PERSPECTIVE

#### TROUBLESHOOT FORECASTED OUTCOMES

Acumen's project management excellence has produced awards, including project of the year from Hilton, Marriott, and Hyatt.

Our team has been around the block, and as such we have good idea of what's coming and how each decision may affect the success of a project.

Our group mixes traditional wisdom with cutting-edge agility. We cooperatively apply technology, relationship management, financial resources, and human capital to fix problems before they happen, and keep the project on the offensive.

### SCHEDULING CREATIVITY

#### WE FIND A WAY TO GET IT DONE

Acumen understands the value of time in the development business, especially hospitality. Before each project begins, we take time to understand the client's expectations, discuss possibilities of schedule, get creative on phasing, and figure-out the best possible way to achieve our goals.

Acumen has set records with various brands on efficiently completing projects, and while each project presents its own challenges, we have a proven track record of achieving the impossible. Acumen insists upon weekly coordination calls throughout each project, and daily construction coordination meetings with the contractor.

### HANDS-ON APPROACH

#### BOOTS ON THE GROUND

Without exception, every Acumen projects assigned an on-site construction manager. This individual is a constant set of eyes and ears to proactively ensure the construction team has what it needs from the consulting team, that the contractor is properly coordinating activities with the various subcontractors in terms of how it needs to be done for hospitality, that schedule is being maintained, and that the quality of the workmanship is something the contractor, Acumen, and the client are proud of.

## TO MARKET FASTER WITH ACUMEN



## OUR FEATURED PROJECTS

FULL SERVICE



\* A principal of Acumen Development Partners was involved in the development management of each project shown herein, whether representing Acumen or another firm.







**THE SPA AT HYATT REGENCY NEW ORLEANS** NEW ORLEANS, LA

RENOVATION



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







# **HYATT ATLANTA MIDTOWN** ATLANTA, GA

MAJOR REDEVELOPMENT, NEW BUILDING SKIN & ADDITIONS, URBAN SITE | **194 KEYS**

*\*NOTE: Gary Womack involvement while at Noble Investment Group*





# HYATT REGENCY NEW ORLEANS, LA

MAJOR REDEVELOPMENT, BUILDING ADDITIONS, URBAN SITE | 1200 KEYS



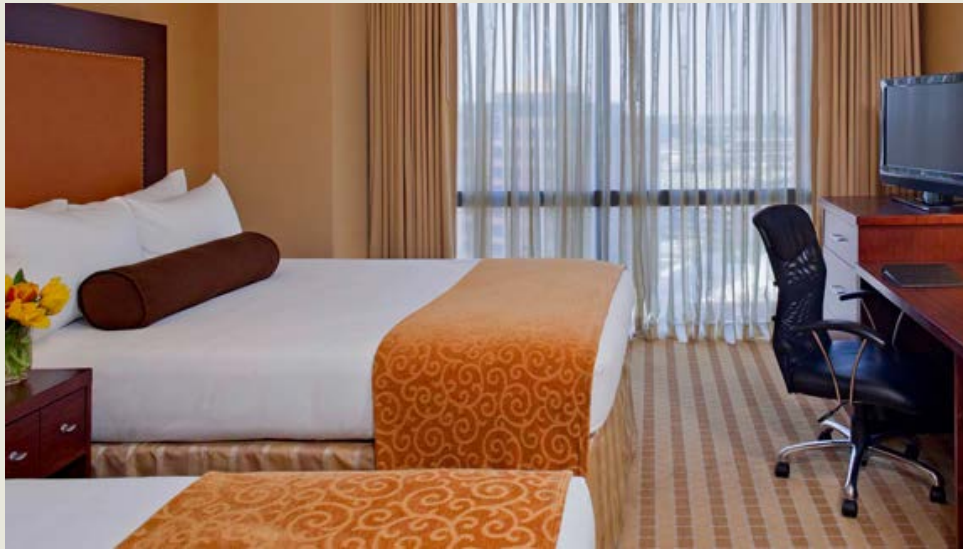


# HYATT REGENCY MILWAUKEE MILWAUKEE, WI

MAJOR RENOVATION | 550 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*



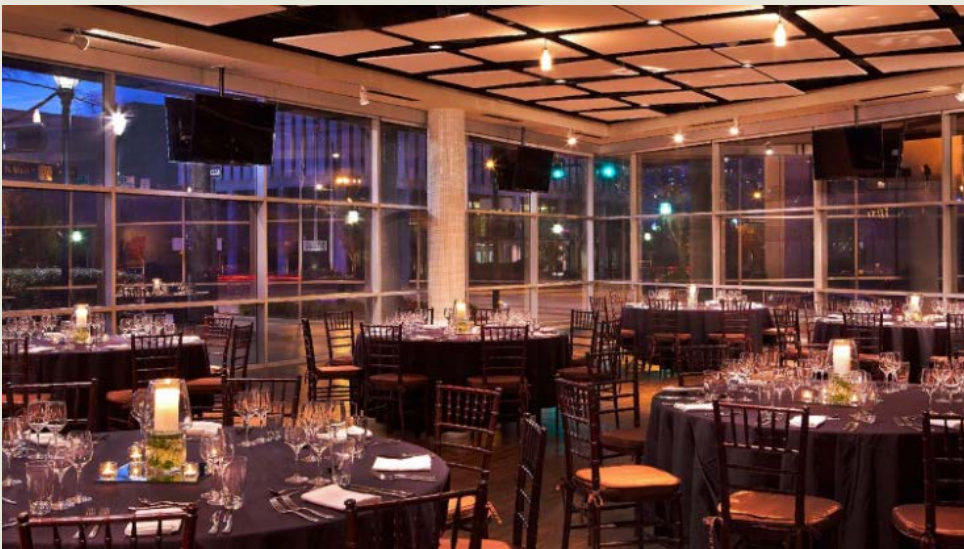


# HYATT REGENCY NORTH DALLAS RICHARDSON, TX

MAJOR RENOVATION | 479 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*





**HYATT REGENCY GREENVILLE** GREENVILLE, SC

MAJOR RENOVATION | 386 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







# HYATT VALINCIA VALINCIA, CA

*\*NOTE: Steve Laski involvement while at Noble Investment Group*

RENOVATION | 262 KEYS





# HYATT VINEYARD CREEK SANTA ROSA, CA

MAJOR RENOVATION | 200 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*





# THE EDWIN (MARRIOTT AUTOGRAPH) CHATTANOOGA, TN

NEW CONSTRUCTION | 90 KEYS





**THE STATEVIEW HOTEL (MARRIOTT AUTOGRAPH) RALEIGH, NC**

NEW CONSTRUCTION | 164 KEYS



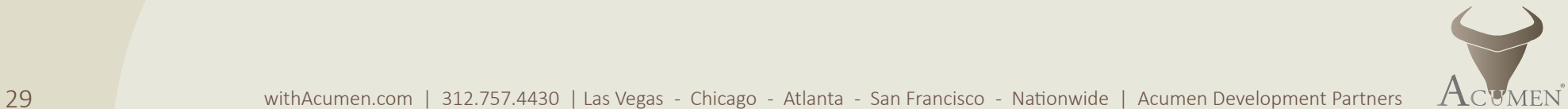


**RENAISSANCE CRUISE PORT HOTEL FORT LAUDERDALE, FL**

RENOVATION | 310 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





**RITZ CARLTON RESERVE MOLASSES REEF WEST CAICOS, BWI**

NEW BUILD RESORT, POWER, WATER, ROADS, AIRSTRIP & SEAPORT INFRASTRUCTURE | **84 KEYS, 78 CONDOS, 30 RESIDENTIAL LOTS**

*\*NOTE: Gary Womack involvement while at Noble Investment Group*





# MACON MARRIOTT CITY CENTER MACON, GA

NEW CONSTRUCTION | 220 KEYS

*\*NOTE: Gary Womack involvement while at Noble Investment Group*



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







# MARRIOTT RALEIGH CITY CENTER RALEIGH, NC

NEW CONSTRUCTION | 400 KEYS

*\*NOTE: Gary Womack involvement while at Noble Investment Group*





# MARRIOTT COUNTRY CLUB PLAZA KANSAS CITY, MO

MAJOR RENOVATION | 389 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*





# MARRIOTT WINSTON-SALEM WINSTON-SALEM, NC

MAJOR RENOVATION | 317 KEYS

\*NOTE: Steve Laski involvement while at Noble Investment Group





# MARRIOTT COOL SPRINGS FRANKLIN, TN

RENOVATION | 310 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*





# W ATLANTA BUCKHEAD ATLANTA, GA

*\*NOTE: Steve Laski involvement while at Noble Investment Group*



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



MAJOR RE-DEVELOPMENT, BUILDING ADDITIONS, EXTERIOR ELEVATOR, ROOF-TOP BAR | 295 KEYS



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





# WESTIN CHARLOTTE CHARLOTTE, NC

NEW CONSTRUCTION | 750 KEYS

*\*NOTE: Steve Laski involvement while at JA Jones*





# WESTIN LONG BEACH LONG BEACH, CA

RENOVATION, EXTERIOR IMPROVEMENTS | 469 KEYS

*\*NOTE: Gary Womack involvement while at Noble Investment Group*





**HOTEL PHILLIPS (HILTON CURIO) KANSAS CITY, MO**

RENOVATION | 217 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







# HILTON BIRMINGHAM, AL

MAJOR RENOVATION | 202 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







Baskervill



Baskervill

## EMBASSY SUITES TYSONS CORNER, VA

RENOVATION | 234 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

52

53

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







# EMBASSY SUITES BEECHWOOD CLEVELAND, OH

RENOVATION | 268 KEYS





**EMBASSY SUITES WINSTON SALEM** WINSTON-SALEM, NC

RENOVATION | 180 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*





**HOTEL INDIGO AT ELLIS SQUARE    SAVANNAH, GA**

MAJOR RENOVATION | **230 KEYS**

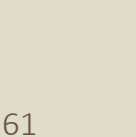




**HOLIDAY INN EL PASO** EL PASO, TX



RENOVATION | **90 KEYS**







# HOLIDAY INN SELECT ATLANTA, GA

RENOVATION | 389 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*





# THE HU MEMPHIS, TN

RENOVATION | 110 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





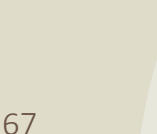


# BLACK DESERT RESORT AT ENTRADA IVINS, UT

NEW BUILD | 450 KEYS



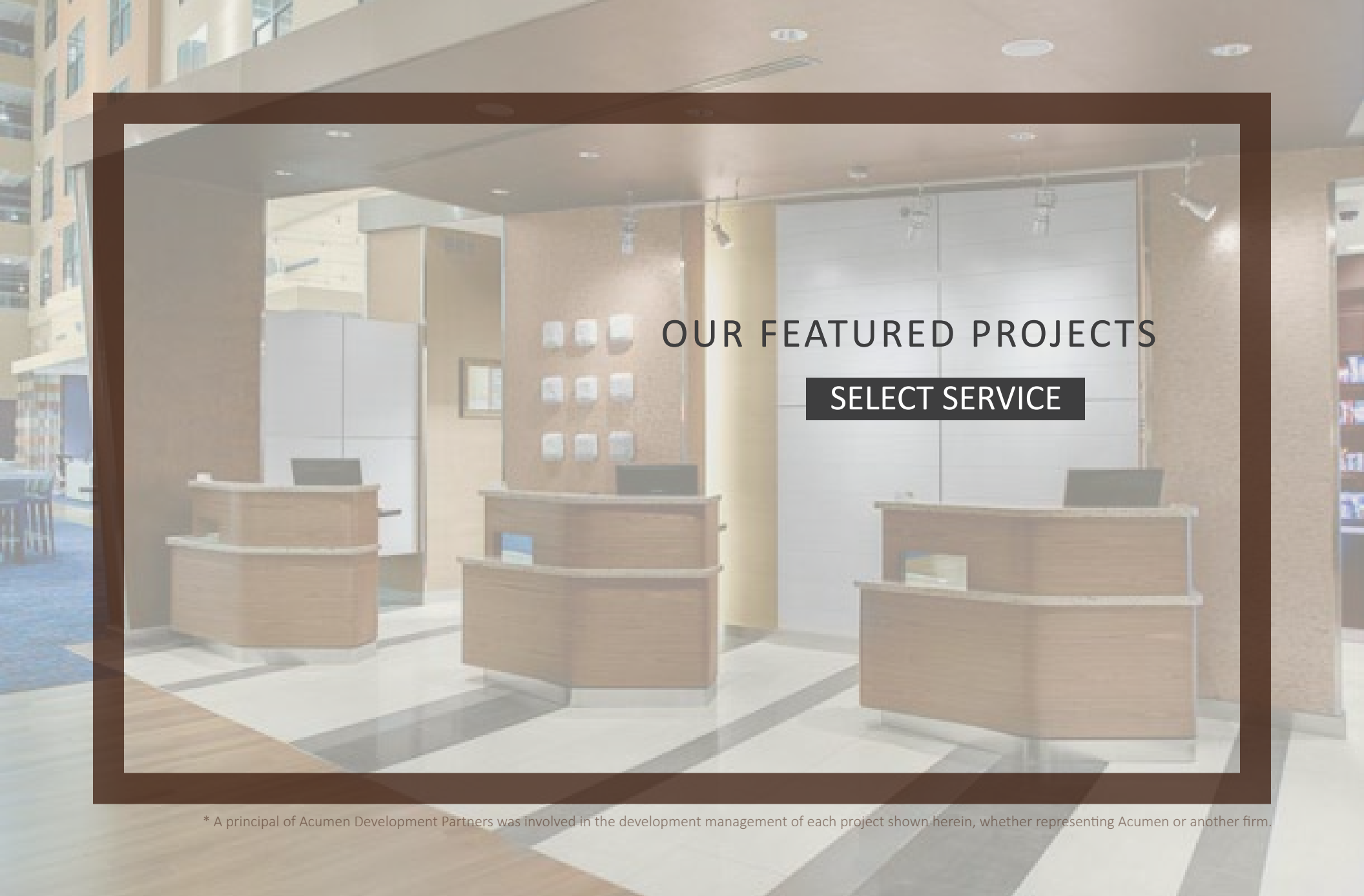
Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







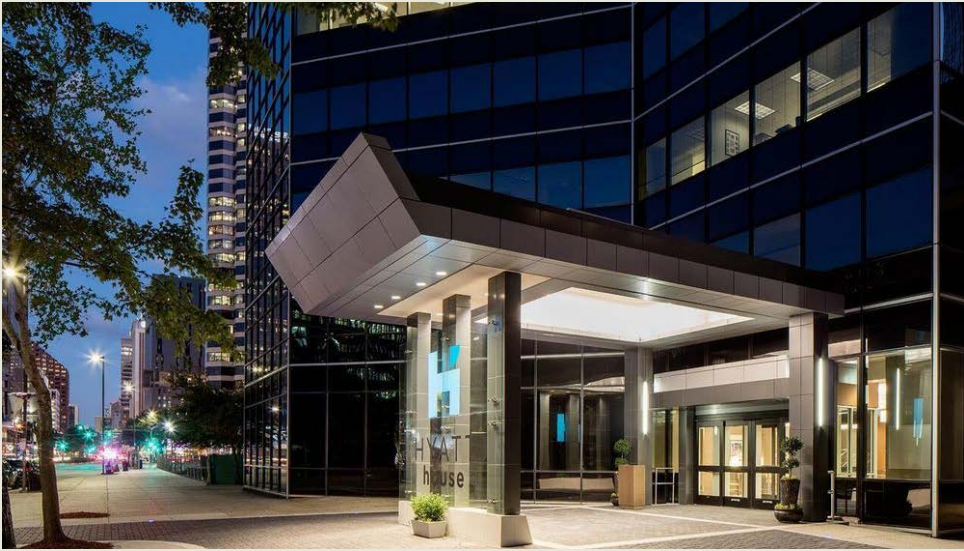
OUR FEATURED PROJECTS

SELECT SERVICE

\* A principal of Acumen Development Partners was involved in the development management of each project shown herein, whether representing Acumen or another firm.







**HYATT HOUSE NEW ORLEANS** NEW ORLEANS, LA

NEW CONSTRUCTION | **194 KEYS**



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







**HYATT PLACE CHANDLER** CHANDLER, AZ

MAJOR RENOVATION, EXTERIOR IMPROVEMENTS | **139 KEYS**





**HYATT PLACE SCHAUMBURG** SCHAUMBURG, IL



*INTERIOR REPRESENTATIVE OF ALL AMERISUITES - HYATT PLACE CONVERSIONS*

MAJOR RENOVATION | **139 KEYS**







# ADDITIONAL HYATT PLACE CONVERSIONS

# VARIOUS LOCATIONS

MAJOR RENOVATIONS | 120 - 170 KEYS

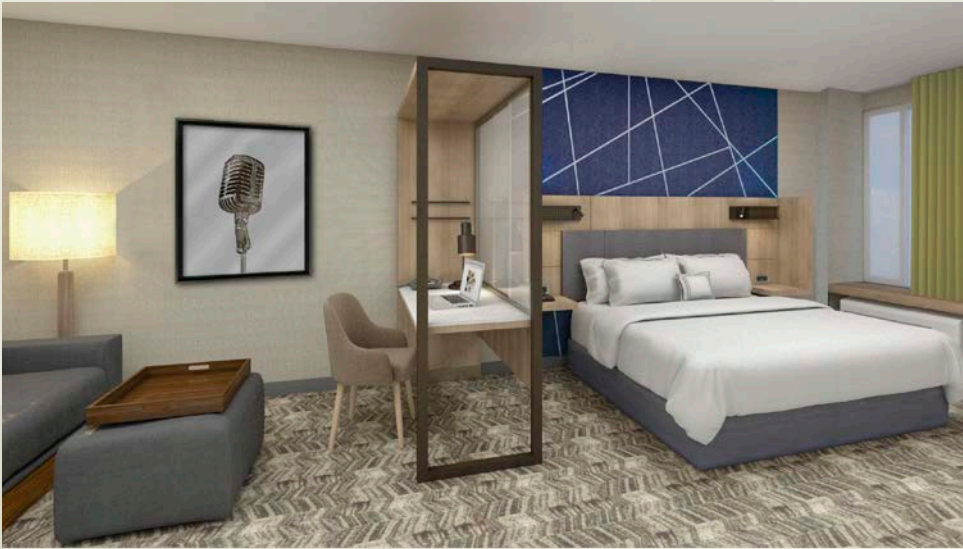




**ADDITIONAL HYATT PLACE CONVERSIONS**    VARIOUS LOCATIONS

MAJOR RENOVATIONS | **120 - 170 KEYS**





**AC HOTEL, SPRINGHILL SUITES, RESIDENCE INN (TRI-BRAND) NASHVILLE, TN**

NEW CONSTRUCTION | 470 KEYS



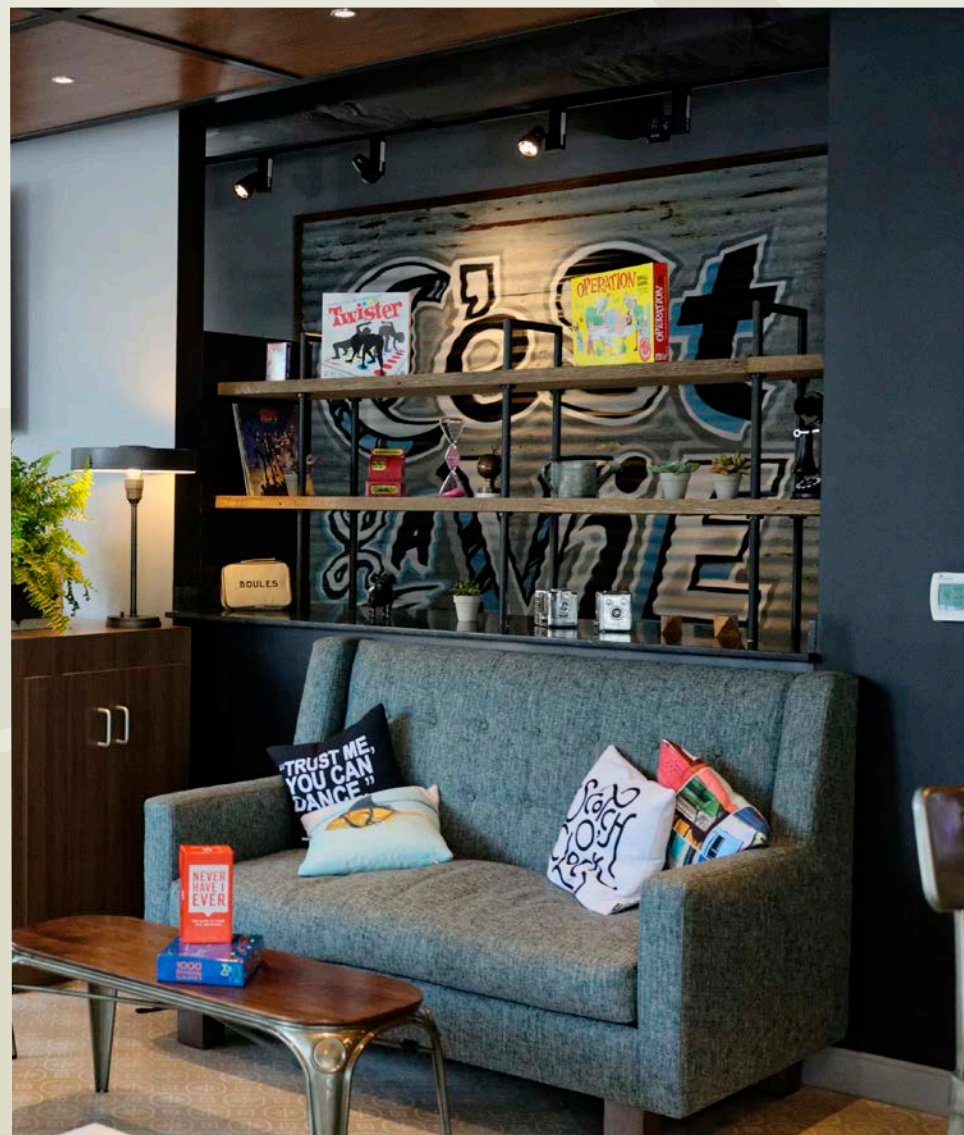
Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







**MARRIOTT MOXY NEW ORLEANS**      NEW ORLEANS, LA

MAJOR RENOVATION | **109 KEYS**



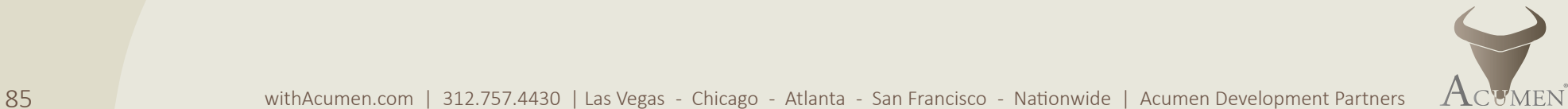


**SPRINGHILL SUITES MIAMI AIRPORT SOUTH MIAMI, FL**

MAJOR RENOVATION | 150 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners



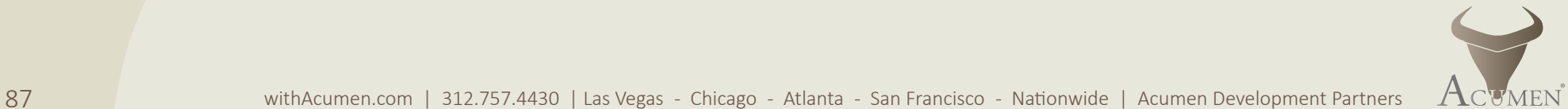


**SPRINGHILL SUITES ATLANTA DOWNTOWN ATLANTA, GA**

NEW BUILD | 170 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





# COURTYARD MARRIOTT CHARLESTON HISTORIC CHARLESTON, SC

NEW CONSTRUCTION ADDITION, MAJOR RENOVATION | 230 KEYS

*\*NOTE: Gary Womack involvement while at Noble Investment Group*





# COURTYARD MARRIOTT DECATUR    DECATUR, GA

MAJOR RENOVATION | 186 KEYS

*\*NOTE: Gary Womack involvement while at Noble Investment Group*





# COURTYARD MARRIOTT NASHVILLE WEST END VANDERBILT NASHVILLE, TN

MAJOR RENOVATION | 226 KEYS

*\*NOTE: Gary Womack involvement while at Noble Investment Group*





**COURTYARD MARRIOTT COLUMBUS DOWNTOWN COLUMBUS, OH**

RENOVATION | 246 KEYS

*\*NOTE: Gary Womack involvement while at Noble Investment Group*



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







**RESIDENCE INN CLEVELAND DOWNTOWN CLEVELAND, OH**

MAJOR RENOVATION | **261 KEYS**





**RESIDENCE INN ATLANTA MIDTOWN 17TH ST ATLANTA, GA**

RENOVATION | 169 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





# FAIRFIELD INN & SUITES CHARLOTTE, NC

MAJOR RENOVATION, EXTERIOR IMPROVEMENTS | 196 KEYS





**ADDITIONAL MARRIOTT SELECT SERVICE**    VARIOUS LOCATIONS

MAJOR RENOVATIONS | 90 - 200 KEYS





# **HOMEWOOD SUITES** EDINA, MN

NEW BUILD | 143 KEYS





# **HOMEWOOD SUITES TUCSON** TUCSON, AZ

MAJOR RENOVATION, EXTERIOR IMPROVEMENTS | **129 KEYS**





# HILTON GARDEN INN SUGARLOAF DULUTH, GA

RENOVATION, MAJOR STRUCTURAL REHAB | 138 KEYS

*\*NOTE: Steve Laski involvement while at Noble Investment Group*



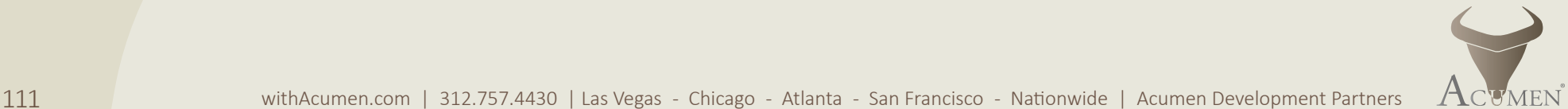


**HAMPTON INN & SUITES ATLANTA MIDTOWN** ATLANTA, GA

NEW BUILD | 186 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners



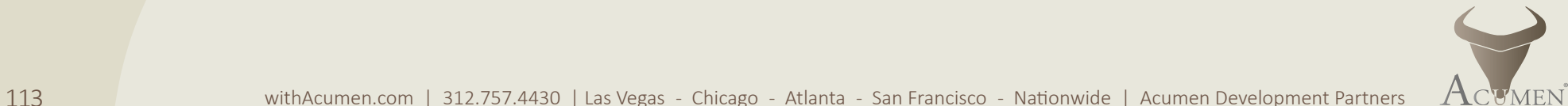


**HAMPTON INN & SUITES DECATUR DOWNTOWN** DECATUR, GA

NEW BUILD | 145 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





**ADDITIONAL HILTON SELECT SERVICE**

**VARIOUS LOCATIONS**

**MAJOR RENOVATIONS | 110 - 165 KEYS**





**HOLIDAY INN EXPRESS DFW AIRPORT GRAPEVINE, TX**

RENOVATION | 93 KEYS



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







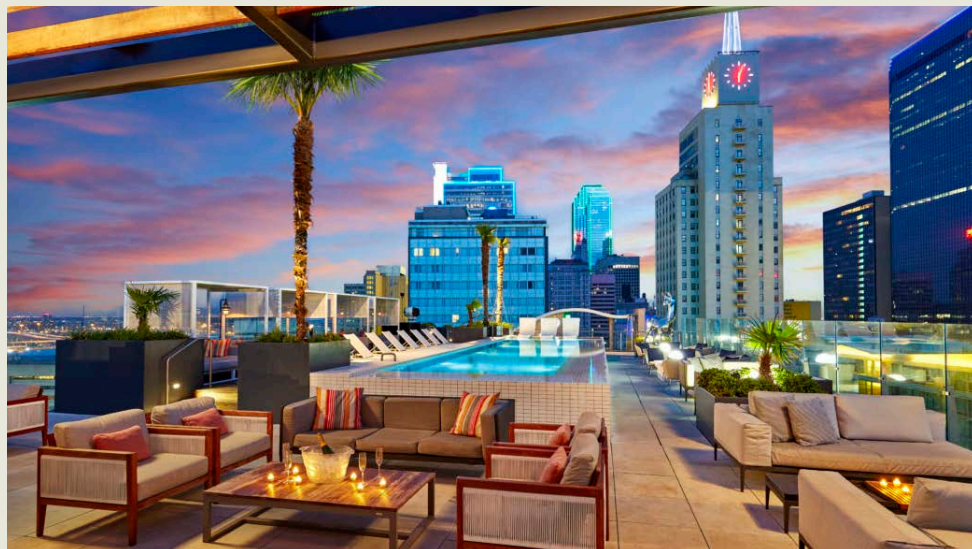
OUR FEATURED PROJECTS

HOSPITALITY TECHNOLOGY\*

\* A principal of Acumen Development Partners was involved in the development management of each project shown herein, whether representing Acumen or another firm.







AQUA HOTEL - HONOLULU, HI | CLIFF HOUSE - OGUNQUIT, ME | THE STATLER - DALLAS, TX | THOMPSON HOTEL - DALLAS, TX

NOEL PLACE - NASHVILLE, TN | LE MERIDIAN - DANIA BEACH, FL | ROBINSON CONDOMINIUM - NEW ORLEANS, LA | PRIVATE RESIDENCE - FT WORTH, TX

*\*NOTE: Gary Womack involvement while at Terra Bridge Innovations in Technology*





HOTEL ADOLPHUS - DALLAS, TX | RENAISSANCE AUSTIN - AUSTIN, TX | LE MERIDIEN INDIANAPOLIS - INDIANAPOLIS, IN

HYATT HOUSE | HYATT PLACE (DUAL BRAND) CHARLESTON HISTORIC DISTRICT - CHARLESTON, SC

*\*NOTE: Gary Womack involvement while at Terra Bridge Innovations in Technology*



# OUR FEATURED PROJECTS

## BEYOND HOSPITALITY

\* A principal of Acumen Development Partners was involved in the development management of each project shown herein, whether representing Acumen or another firm.







**DAVE AND BUSTERS / MIXED USE** NEW ORLEANS, LA



NEW CONSTRUCTION | **249,000SF**

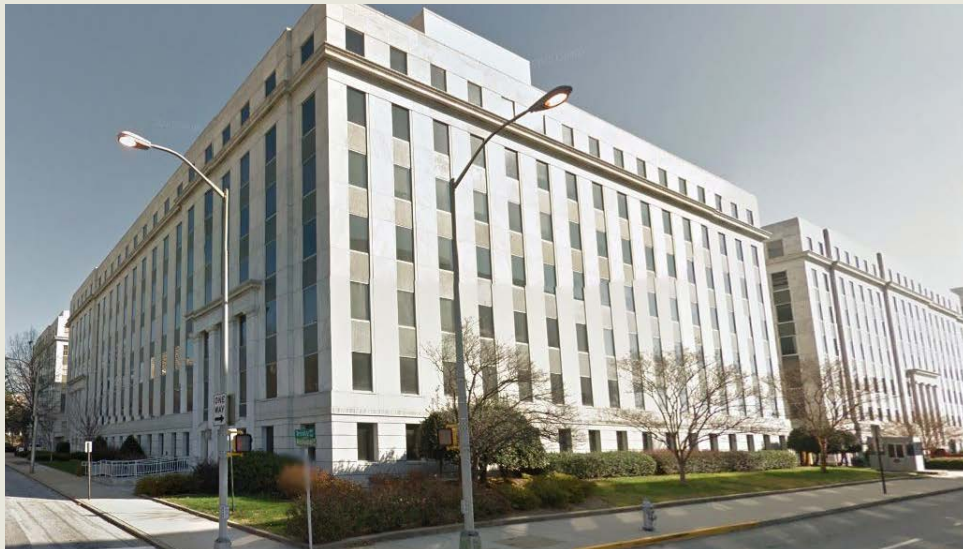


Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







RICHARD RUSSELL FEDERAL COURTHOUSE | GRADY MEMORIAL HOSPITAL PHASE III | COX COMMUNICATIONS BUILDOUT | GA STATE GOVT OFFICES BUILDOUT

LAKESIDE TOWER CONDOMINIUM | BLOOMINGDALES ATLANTA | JETBLUE TRAINING FACILITY | KLAUS COMPUTING LAB AT GEORGIA TECH

*\*NOTE: Gary Womack involvement while at Holder, Suitt, & Yates Construction Co. | Steve Laski involvement while at JA Jones*





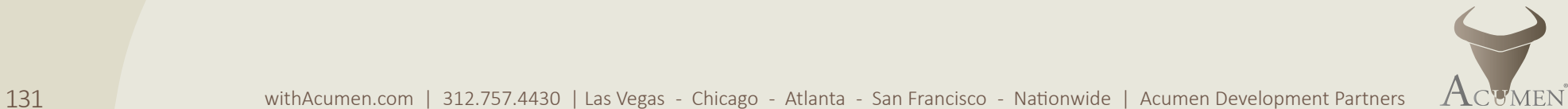
GEORGIA POWER OFFICE TOWER BUILDOUT - ATLANTA, GA | HEALY OFFICE BUILDING BUILDOUT - ATLANTA, GA

SUNTRUST OFFICE TOWER BUILDOUT - ATLANTA, GA | MONARCH TOWER OFFICE BUILDOUT - ATLANTA, GA

*\*NOTE: Gary Womack involvement while at Holder Construction Co. & Noble Investment Group | Steve Laski involvement while at JA Jones*

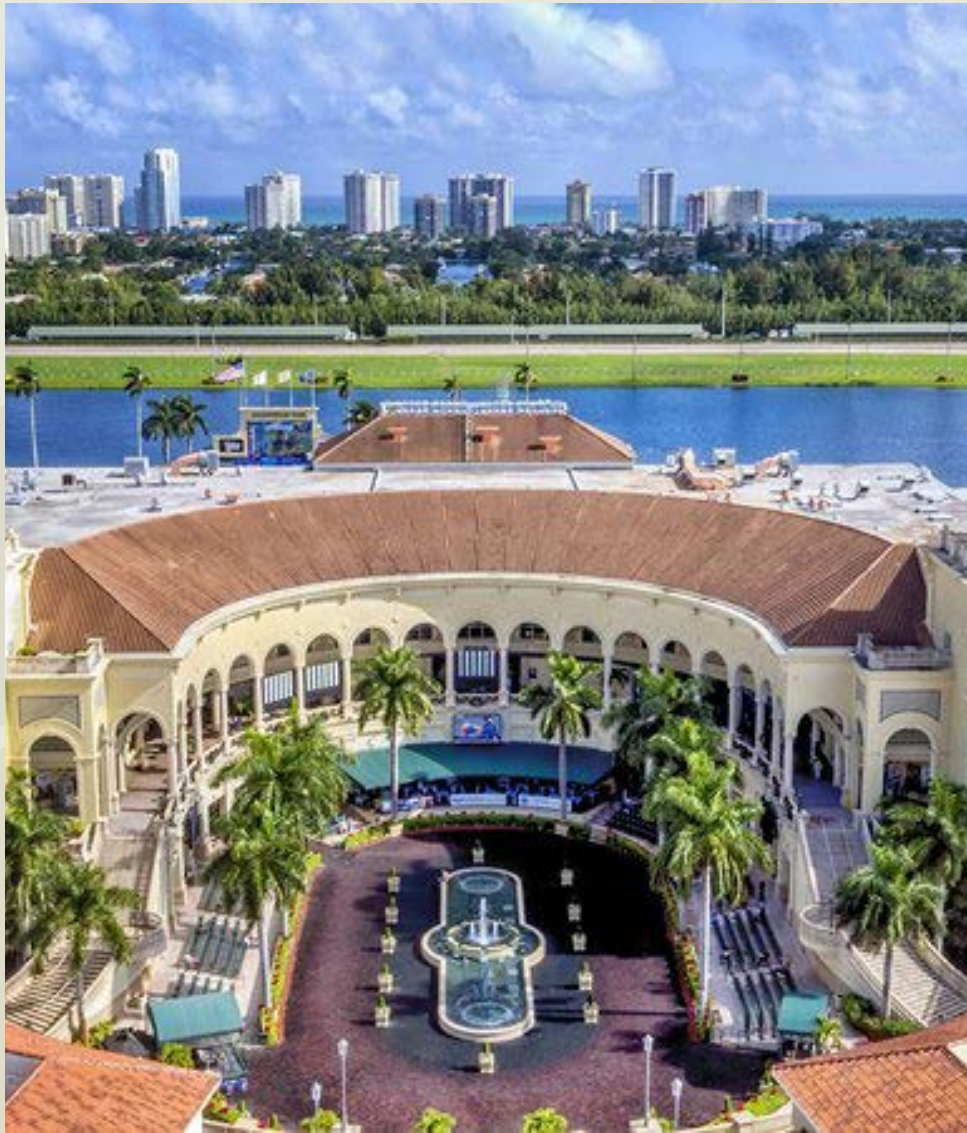


Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





THE WINSTON CONDOMINIUM TOWER BUILDOUT - ATLANTA, GA | WILLIAM OLIVER CONDOMINIUM TOWER BUILDOUT - ATLANTA, GA

GULFSTREAM HORSE PARK - HALLENDALE BEACH, FL | THE OAKS CONDOMINIUM TOWER - ATLANTA, GA

*\*NOTE: Gary Womack involvement while at Suitt Construction Co. | Steve Laski involvement while at JA Jones*



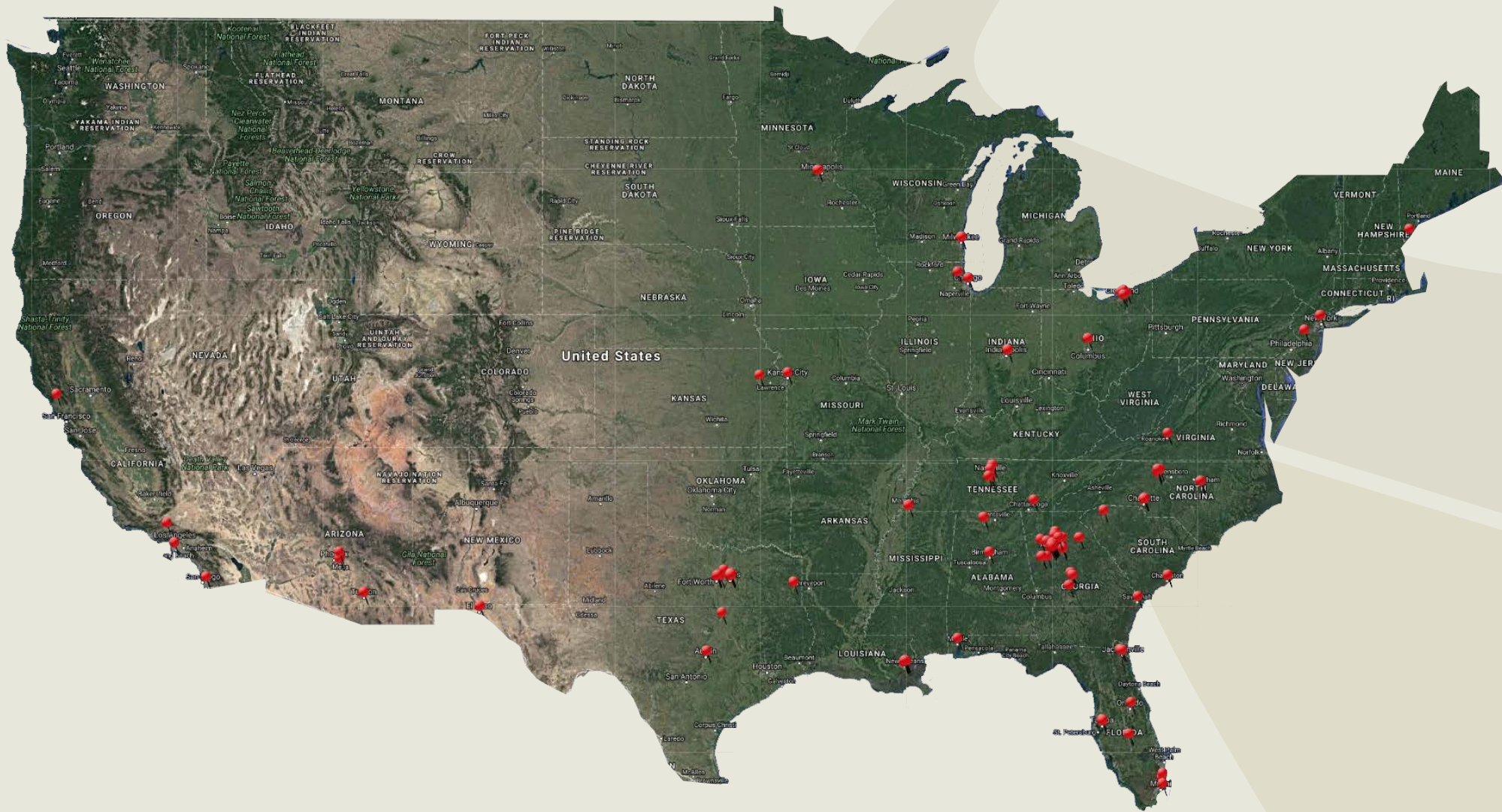
Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com



withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners







## ACUMEN COAST TO COAST - 171 PROJECTS | 77 CITIES | ~\$3 BILLION

\* A principal of Acumen Development Partners was involved in the development management of each project shown herein, whether representing Acumen or another firm.



Acumen Development Partners | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | 312.757.4430 | withAcumen.com

## HYATT FULL SERVICE

Hyatt Ravinia - Atlanta, GA  
500 Keys 16500SF Meeting Space  
Renovation (1999)

Hyatt Regency Spa - New Orleans, LA  
Renovation (2017)

Hyatt Regency - New Orleans, LA  
1200 Keys 20000SF Meeting Space  
Renovation (2012)

Hyatt Regency Greenville - Greenville, SC  
300 Keys 26000SF Meeting Space  
Renovation (2012)

Hyatt Regency North Dallas - Dallas, TX  
295 Keys 22500SF Meeting Space  
Renovation (2008)

Hyatt Regency Milwaukee - Milwaukee, WI  
495 Keys 30000SF Meeting Space  
Renovation (2009)

Hyatt Vineyard Creek - Santa Rosa, CA  
175 Keys 5000SF Meeting Space  
Renovation (2007)

Hyatt Valencia - Valencia, CA  
262 Keys 8500SF Meeting Space  
Renovation (2008)

## THE SOURCE OF OUR ACUMEN [PROJECT LISTING]

Hyatt Atlanta Midtown - Atlanta, GA  
194 Keys 5000SF Meeting Space  
Renovation (2013)

Hyatt Centric Buckhead - Atlanta, GA  
210 Keys 1100SF Meeting Space  
New Build (2021)

Hyatt Place Chandler - Chandler, AZ  
129 Keys 800SF Meeting Space  
Renovation (2014)

Hyatt Place Old Town - Scottsdale, AZ  
129 Keys 600SF Meeting Space  
Renovation (2012)

Hyatt Place Busch Gardens - Tampa, FL  
126 Keys 600SF Meeting Space  
Renovation (2012)

Hyatt Place Alpharetta - Alpharetta, GA  
126 Keys 800SF Meeting Space  
Renovation (2008)

Hyatt Place Perimeter - Atlanta, GA  
126 Keys 800SF Meeting Space  
Renovation (2008)

Hyatt Place Schamburg - Schamburg, IL  
126 Keys 1400SF Meeting Space  
Renovation (2007)

Hyatt Place Eden Prairie - Eden Prairie, NJ  
126 Keys 600SF Meeting Space  
Renovation (2007)

Hyatt Place Princeton - Princeton, NJ  
129 Keys 800SF Meeting Space  
Renovation (2014)

Hyatt Place Secaucus - Secaucus, NJ  
149 Keys 400SF Meeting Space  
Renovation (2012)

Hyatt Place Arrowood - Charlotte, SC  
127 Keys 400SF Meeting Space  
Renovation (2007)

Hyatt Place North Central - Austin, TX  
127 Keys 800SF Meeting Space  
Renovation (2012)

Hyatt Place Dallas North - Dallas, TX  
162 Keys 2800SF Meeting Space  
Renovation (2010)

## HYATT SELECT SERVICE

Hyatt House - New Orleans, LA  
194 Keys 400SF Meeting Space  
Renovation (2015)

Hyatt House - Bloomington, MN  
150 Keys 500SF Meeting Space  
New Build (2021)

Hyatt House Hyatt Place Charleston -  
Charleston, SC  
Technology (2015)

withAcumen.com | 312.757.4430 | Las Vegas - Chicago - Atlanta - San Francisco - Nationwide | Acumen Development Partners





Hyatt Place Dallas Park Central - Dallas, TX  
131 Keys 1525SF Meeting Space  
Renovation (2009)

Hyatt Place Fort Worth Stockyards - Fort Worth, TX  
122 Keys 975SF Meeting Space  
Renovation (2009)

Hyatt Place Fort Worth Hurst - Fort Worth, TX  
131 Keys 1475SF Meeting Space  
Renovation (2013)

Hyatt Place Roanoke - Roanoke, VA  
170 Keys 3200SF Meeting Space  
Renovation (2010)

MARRIOTT FULL SERVICE

Ritz Carlton - Turks & Caicos, BWI  
192 Keys 5600SF Meeting Space  
New Build (2008)

The Stateview Hotel & Confe Center - Raleigh, NC  
164 Keys 15000SF Meeting Space  
New Build (2017)

The Edwin - Autograph Collection - Chattanooga, TN  
90 Keys 1200SF Meeting Space  
New Build (2018)

Hotel Adolphus - Dallas, TX  
Technology (2015)

The St. Claire - Fort Worth, TX  
200 Keys 4000SF Meeting Space  
Technology (2016)

Renaissance Cruise Port Hotel - Ft. Lauderdale, FL  
240 Keys 5000SF Meeting Space  
Renovation (2016)

Renaissance Chicago OHare - Chicago, IL  
362 Keys 21000SF Meeting Space  
Renovation (2015)

Marriott Macon - Macon, GA  
220 Keys 5000SF Meeting Space  
New Build (2009)

Marriott Schaumburg - Schaumburg, IL  
400 Keys 25000SF Meeting Space  
Renovation (2019)

Marriott Kansas City - Kansas City, MO  
389 Keys 25000SF Meeting Space  
Renovation (2007)

Marriott Raleigh - Raleigh, NC  
400 Keys 20000SF Meeting Space  
New Build (2008)

Courtyard Decatur GA - Decatur, GA  
186 Keys 400SF Meeting Space  
Renovation (2012)

Courtyard Chapel Hill - Chapel Hill, NC  
169 Keys 1800SF Meeting Space  
Renovation (2017)

Courtyard Columbus - Columbus, OH  
246 Keys 1650SF Meeting Space  
Renovation (2013)  
Courtyard Charleston - Charleston, SC  
230 Keys 5100SF Meeting Space  
Renovation (2011)

Courtyard Nashville - Nashville, TN  
226 Keys 1600SF Meeting Space  
Renovation (2012)

Residence Inn Midtown - Atlanta, GA  
169 Keys 2980SF Meeting Space  
Renovation (2014)

Residence Inn Winston Salem - Winston-Salem, NC  
161 Keys 2450SF Meeting Space  
Renovation (2013)

Residence Inn Beechwood - Beechwood, OH  
138 Keys 1860SF Meeting Space  
Renovation (2012)

Residence Inn Cleveland - Cleveland, OH  
261 Keys 4190SF Meeting Space  
Renovation (2013)

Residence Inn Mentor - Cleveland, OH  
144 Keys 1650SF Meeting Space  
Renovation (2013)

THE SOURCE OF OUR ACUMEN [PROJECT LISTING] CONTINUED

Marriott Winston Salem - Winston-Salem, NC  
317 Keys 16500SF Meeting Space  
Renovation (2014)

Marriott Cool Springs - Franklin, TN  
310 Keys 8000SF Meeting Space  
New Build (2001)

Westin Long Beach - Long Beach, CA  
469 Keys 38900SF Meeting Space  
Renovation (2007)

Westin Charlotte - Charlotte, NC  
750 Keys 68000SF Meeting Space  
New Build (2006)

Le Meridian Indianapolis - Indianapolis, IN  
Technology (2014)

W Atlanta Buckhead - Atlanta, GA  
295 Keys 15000SF Meeting Space  
Renovation (2008)

MARRIOTT SELECT SERVICE

AC Hotel Nashville Tribrand - Nashville, TN  
209 Keys 3700SF Meeting Space  
New Build (2019)

Courtyard Decatur AL - Decatur, AL  
161 Keys 2175SF Meeting Space  
Renovation (2014)

Residence Inn - Independence, OH  
168 Keys 1220SF Meeting Space  
Renovation (2015)

Residence Inn Tribrand - Nashville, TN  
136 Keys 0SF Meeting Space  
New Build (2019)

Springhill Suites Denver Gateway - Denver Airport, CO  
155 Keys 500SF Meeting Space  
New Build (2021)

Springhill Suites Jacksonville - Jacksonville, FL  
130 Keys 1460SF Meeting Space  
Renovation (2011)

Spring Hill Suites Miami Airport South - Miami, FL  
129 Keys 250SF Meeting Space  
Renovation (2016)

Springhill Suites Atlanta - Atlanta, GA  
170 Keys 700SF Meeting Space  
New Build (2018)

Springhill Suites Newnan - Newnan, GA  
142 Keys 900SF Meeting Space  
Renovation (2006)

Springhill Suites Nashville Tribrand - Nashville, TN  
125 Keys 0SF Meeting Space  
New Build (2019)

Springhill Suite Fort Worth North - Fort Worth, TX  
109 Keys 500SF Meeting Space  
Technology (2016)

Fairfield Inn & Suites Downtown - Denver, CO  
188 Keys 500SF Meeting Space  
New Build (2021)

Fairfield Inn & Suites Gateway - Denver Air-  
port, CO  
161 Keys 500SF Meeting Space  
New Build (2021)

Fairfield Inn & Suites Eagan - Eagan, MN  
120 Keys 500SF Meeting Space  
New Build (2021)

Fairfield Inn & Suites DT - Minneapolis, MN  
111 Keys 500SF Meeting Space  
New Build (2020)

Fairfield Inn Charlotte - Charlotte, NC  
196 Keys 19500SF Meeting Space  
Renovation (2014)





Fairfield Inn Marshall TX - Marshall, TX  
94 Keys 1900SF Meeting Space  
Renovation (2014)

Fairfield Inn Waco TX - Waco, TX  
126 Keys 1400SF Meeting Space  
Renovation (2014)

Fairfield Inn & Suites - Brookfield, WI  
137 Keys 500SF Meeting Space  
New Build (2020)  
TownPlace Suites Denver Downtown - Denver, CO  
175 Keys 500SF Meeting Space  
New Build (2021)

Moxy New Orleans - New Orleans, LA  
171 Keys 1000SF Meeting Space  
Renovation (2015)

Aloft Jacksonville Airport - Jacksonville, FL  
150 Keys 500SF Meeting Space  
Renovation (2019)

Four Points Charlotte - Charlotte, NC  
150 Keys 500SF Meeting Space  
Renovation (2019)

HILTON FULL SERVICE

Hilton Birmingham - Birmingham, AL  
202 Keys 7200SF Meeting Space  
Renovation (2006)

Hotel Ft. Des Moines - Des Moines, IA  
290 Keys 10000SF Meeting Space  
New Build (2020)

Hotel Phillips Kansas City - Kansas City, MO  
217 Keys 12500SF Meeting Space  
Renovation (2016)

The Statler - Fort Worth, TX  
165 Keys  
Technology (2016)

Embassy Suite - Winston-Salem, NC  
180 Keys 2200SF Meeting Space  
Renovation (2014)

Embassy Suites Beechwood - Beechwood, OH  
268 Keys 2550SF Meeting Space  
Renovation (2014)

Embassy Suites - Tysons Corner, VA  
234 Keys 1700SF Meeting Space  
Renovation (2018)

Homewood Suites Corners - Duluth, GA  
123 Keys 750SF Meeting Space  
Renovation (2007)

Hampton Inn - Lawrenceville, GA  
110 Keys 795SF Meeting Space  
Renovation (2005)

Homewood Suites Edina - Edina, MN  
143 Keys 1000SF Meeting Space  
New Build (2018)

Home2/Tru Milwaukee - Milwaukee, WI  
214 Keys 500SF Meeting Space  
New Build (2020)

IHG FULL SERVICE

Hotel Indigo Savannah - Savannah, GA  
126 Keys 4520SF Meeting Space  
Renovation (2016)

Holiday Inn Select Atlanta - Atlanta, GA  
389 Keys 18000SF Meeting Space  
Renovation (2007)

Holiday Inn & Suites - Peachtree City, GA  
88 Keys 500SF Meeting Space  
Renovation (2006)

Holiday Inn El Paso - El Paso, TX  
90 Keys 1270SF Meeting Space  
Renovation (2014)

THE SOURCE OF OUR ACUMEN [PROJECT LISTING] CONTINUED

HILTON SELECT SERVICE

Hilton Garden Inn Jacksonville - Jacksonville, FL  
148 Keys 1150SF Meeting Space  
Renovation (2007)

Hilton Garden Inn Tampa East - Tampa, FL  
155 Keys 925SF Meeting Space  
Renovation (2007)

Hilton Garden Inn Tampa North - Tampa, FL  
162 Keys 1425SF Meeting Space  
Renovation (2006)

Hilton Garden Inn Sugarloaf - Duluth, GA  
138 Keys 1650SF Meeting Space  
Renovation (2006)

Hampton Inn Aurora - Aurora, CO  
205 Keys 500SF Meeting Space  
New Build (2021)

Hampton Inn Atlanta Midtown - Atlanta, GA  
186 Keys 1500SF Meeting Space  
New Build (2020)

Hampton Inn & Suites Decatur - Decatur, GA  
145 Keys 1500SF Meeting Space  
New Build (2019)

Hampton Inn & Suites Windsor - Windsor, CA  
117 Keys 750SF Meeting Space  
Renovation (2020)

Homewood Suites Mobile - Mobile, AL  
110 Keys 1200SF Meeting Space  
Renovation (2013)

Homewood Suite Tucson - Tucson, AZ  
129 Keys 1050SF Meeting Space  
Renovation (2014)

Homewood Suites Northpoint - Alpharetta, GA  
119 Keys 500SF Meeting Space  
Renovation (2005)

IHG SELECT SERVICE

Holiday Inn Express DFW - Grapevine, TX  
89 Keys 1230SF Meeting Space  
Renovation (2014)

Holiday Inn Express Brookfield - Brookfield, WI  
132 Keys 500SF Meeting Space  
New Build (2020)

Holiday Inn Express - Milwaukee, WI  
116 Keys 500SF Meeting Space  
New Build (2020)

Loews Atlanta Hotel - Atlanta, GA  
450 Keys 50000SF Meeting Space  
Renovation (2018)

Pickett Hotel Marietta - Marietta, GA  
87 Keys 1000SF Meeting Space  
Renovation (2005)

BOUTIQUE HOTEL

Aqua Hotel - Honolulu, HI  
Technology (2016)

Loews Chicago O’Hare - Rosemont, IL  
550 Keys 25000SF Meeting Space  
Renovation (2019)

Cliff House Resort & Spa - Ogunquit, ME  
Technology (2016)

Cambria Suites - Minneapolis, MN  
121 Keys 500SF Meeting Space  
New Build (2020)

Loews Kansas City Hotel - Kansas City, MO  
500 Keys 65000SF Meeting Space  
New Build (2020)

Live by Loews St. Louis, MO - St. Louis, MO  
210 Keys 20000SF Meeting Space  
New Build (2020)

Loews Philadelphia Hotel - Philadelphia, PA  
550 Keys 50000SF Meeting Space  
Renovation (2019)

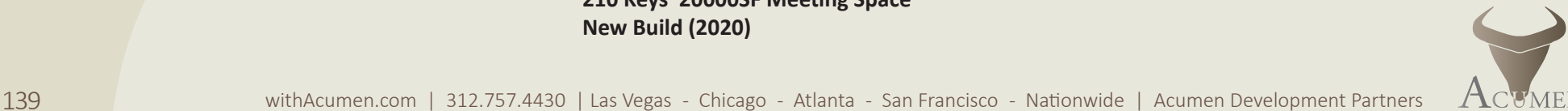
Hu Hotel - Memphis, TN  
110 Keys 8000SF Meeting Space  
Renovation (2018)

Noel Hotel - Nashville, TN  
Technology (2016)

Live by Loews Arlington, TX - Arlington, TX  
249 Keys 25000SF Meeting Space  
New Build (2019)

Black Desert Resort at Entrada - Ivins, UT  
450 Keys 32000SF Meeting Space  
New Build (2022)

Crowne Plaza - Greenbelt, MD  
291 Keys 10000SF Meeting Space  
Renovation (2019)





CONVENTION CENTER

Decatur Convention Center - Decatur, GA  
64500SF Meeting Space  
Renovation (2012)

Macon Convention Center - Macon, GA  
144000SF Meeting Space  
Renovation (2009)

Winston Salem Conv. Center - Winston-Salem, NC  
185000SF Meeting Space  
Renovation (2008)

Cool Springs Convention Center - Franklin, TN  
87000SF Meeting Space  
Renovation (2011)

MULTIFAMILY

4th Street Houses Dorms - Atlanta, GA  
205 Keys  
Renovation (1998)

Healy Building 16 story Condo - Atlanta, GA  
216 Keys  
Renovation (1994)

Lakeside Tower 32 Story Condo - Atlanta, GA  
386 Keys  
New Build (1992)

North Park Town Center - Atlanta, GA  
192 Keys  
New Build (1993)

The Oaks 32 story Condo - Atlanta, GA  
401 Keys  
New Build (1991)

The Winston 12 story Condo - Atlanta, GA  
104 Keys  
New Build (1990)

Wakefield 12 story Condo - Atlanta, GA  
164 Keys  
New Build (1996)  
William Oliver 17 story Condo - Atlanta, GA  
180 Keys  
New Build (1997)

Davis Building 20 story Condo - Dalls, GA  
219 Keys  
New Build (1998)

Robinson Condo - New Orleans, LA  
3 Keys  
Renovation (2017)

Ciba Vision 3 - Norcross, GA  
New Build (1989)

Home Away Headquarters - Austin, TX  
Technology (2014)

Gulfstream HorsePark - Hallendale Bch, FL  
New Build (2003)

Dave & Busters - New Orleans, LA  
New Build (2016)

Mancell AMC Theater - Alpharetta, GA  
New Build (2000)

Bloomingdales - Atlanta, GA  
Renovation (2004)

Grady Hospital Phase 3 - Atlanta, GA  
New Build (2002)

Hughes Spalding Hospital - Atlanta, GA  
New Build (2002)

New Public Health Lab - Atlanta, GA  
New Build (2003)

Kennesaw State Office Building - Atlanta, GA  
New Build (2003)

Omni Expansion - Atlanta, GA  
New Build (1988)

GSFIC Office BuildOut - Atlanta, GA  
Renovation (2005)

THE SOURCE OF OUR ACUMEN [PROJECT LISTING] CONTINUED

Klaus Advanced Computing Lab - Atlanta, GA  
New Build (2005)

Richard Russell Federal Building - Atlanta, GA  
Renovation (2004)

Northrop Missile Defense Plant - Perry, GA  
New Build (1990)

Sebring Power Plant - Sebring, FL  
New Build (1991)

Noramco Water Treatment Plant - Athens, GA  
New Build (1988)

Air Touch Cellular Station - Atlanta, GA  
New Build (1990)

Lockheed Air Vehicle Integration - Atlanta, GA  
New Build (1992)

Phipps AMC Theater & Deck - Atlanta, GA  
New Build (1993)

CR Bard Pharmaceutical Plant - Conyers, GA  
New Build (1994)

Mead Container - Conyers, GA  
New Build (1993)

Rockwell Chemical Plant - Duluth, GA  
New Build (1994)

BJ Power Plant - Norcross, GA  
New Build (1995)

Hilton Annex Condos - Fort Worth, TX  
160 Keys OSF Meeting Space  
Technology (2016)

Cox Communications Buildout - Atlanta, GA  
Renovation (2004)

Central Park 8 story Office - Atlanta, GA  
Renovation (1997)

Monarch Tower Office BuildOut - Atlanta, GA  
Renovation (2006)

Georgia Power Corporate HQ - Atlanta, GA  
Renovation (1996)

Suntrust Plaza Office BuildOut - Atlanta, GA  
Renovation (2004)

Atlanta Journal Expansion - Norcross, GA  
New Build (2000)

Block Candy Office Building - Atlanta, GA  
Renovation (1990)

Ciba Vision 4 - Norcross, GA  
New Build (1991)

Central Park 19 story Office - Atlanta, GA  
Renovation (1994)

Ciba Vision 3C - Norcross, GA  
New Build (1990)

CORPORATE & INDUSTRIAL

Jet Blue Airways Training Ctr - Orlando, FL  
New Build (2003)

Waffle House Corporate HQ - Atlanta, GA  
New Build (1999)







Acumen Development Partners | Las Vegas . Chicago . Atlanta . Nationwide | 312.757.4430

[withAcumen.com](http://withAcumen.com)